





Welcome to Wilson Wright

Personal service of the highest quality since 1893

Wilson Wright is a central London firm of Chartered Accountants acting for a diverse range of clients who operate in a multitude of sectors both in the UK and internationally.

Central to our core belief is that client relationships and great service are critical to our success and that by promoting a personal, supportive and proactive environment we can deliver professional advice of the highest standard.

We understand the pressures of running a business, setting up a new venture or attending to tax compliance and are here to help. In a world where there are increasing levels of legislation and bureaucracy, it can be difficult to find the time to concentrate on growing your business. One of our aims is to ease the compliance burden by being forward-thinking so that your time can be focused on what is most important to you.

In a business environment of rapid technological development and intense competition, it is more important than ever to be innovative. That is why at Wilson Wright, clients appreciate the time we spend advising them on how to improve, expand where appropriate and become more profitable.

We will work closely with you, guiding you as necessary and challenging your plans and thoughts. It is our close relationship and our interest and involvement in your business, combined with our broad professional and commercial experience, that we believe will add value to your proposition and enhance your prospects.

No matter what the situation, we encourage our clients to view us as the first point of contact for any business matter. We split our range of services into four core areas; Corporate services, Private Client services, Business services and International services. We then add to this by providing invaluable advice in many specialised areas.

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Summary of Services

Whilst never losing sight of the traditional services we offer, we believe that it is vital to enable our clients to keep abreast of the complexities of business and private financial arrangements today. Through the in-house expertise of our partners, no matter what the situation, you can rely on us for astute assistance in any financial matter, safe in the knowledge that our technical know-how will be applied for your benefit.

Within Corporate Services, we have developed a wide range of skills and services designed to improve business performance and profitability as well as to discharge compliance responsibilities.

For our Personal Clients, whether you need help with your own tax affairs or you are making decisions that concern you and your family's financial future, we are here to help with sound advice and practical support.

In the provision of Business Services at Wilson Wright, our clients see us as very much part of their business team. This wide-ranging role has enabled us over the years to help a wide range of enterprises to function efficiently, weather economic storms and prosper.

Trading with overseas companies, selling abroad and setting up overseas operations all require expert knowledge available to you through our International Services. In addition, our personal international clients can take advantage of a comprehensive service based on our global expertise.

As required, Wilson Wright can also offer you a wealth of experience in Specialist Services such as business start-ups, acquisitions and disposals, HMRC tax enquiries, and Charity accounts and audit.

Our reputation rests on delivering timely and effective advice, meticulous attention to detail, and most important of all, developing fruitful long-term relationships with our clients. We look forward to welcoming you among them.

Partners



Adam Cramer
CEO and Partner



Michael Lerner
Partner



Warren Baker
Partner



Jamie Grossman
Partner



Craig Nicholson
Partner



Nikki Crane
Partner



Lee Davy-Martin
Partner



Michael Biggs
Partner

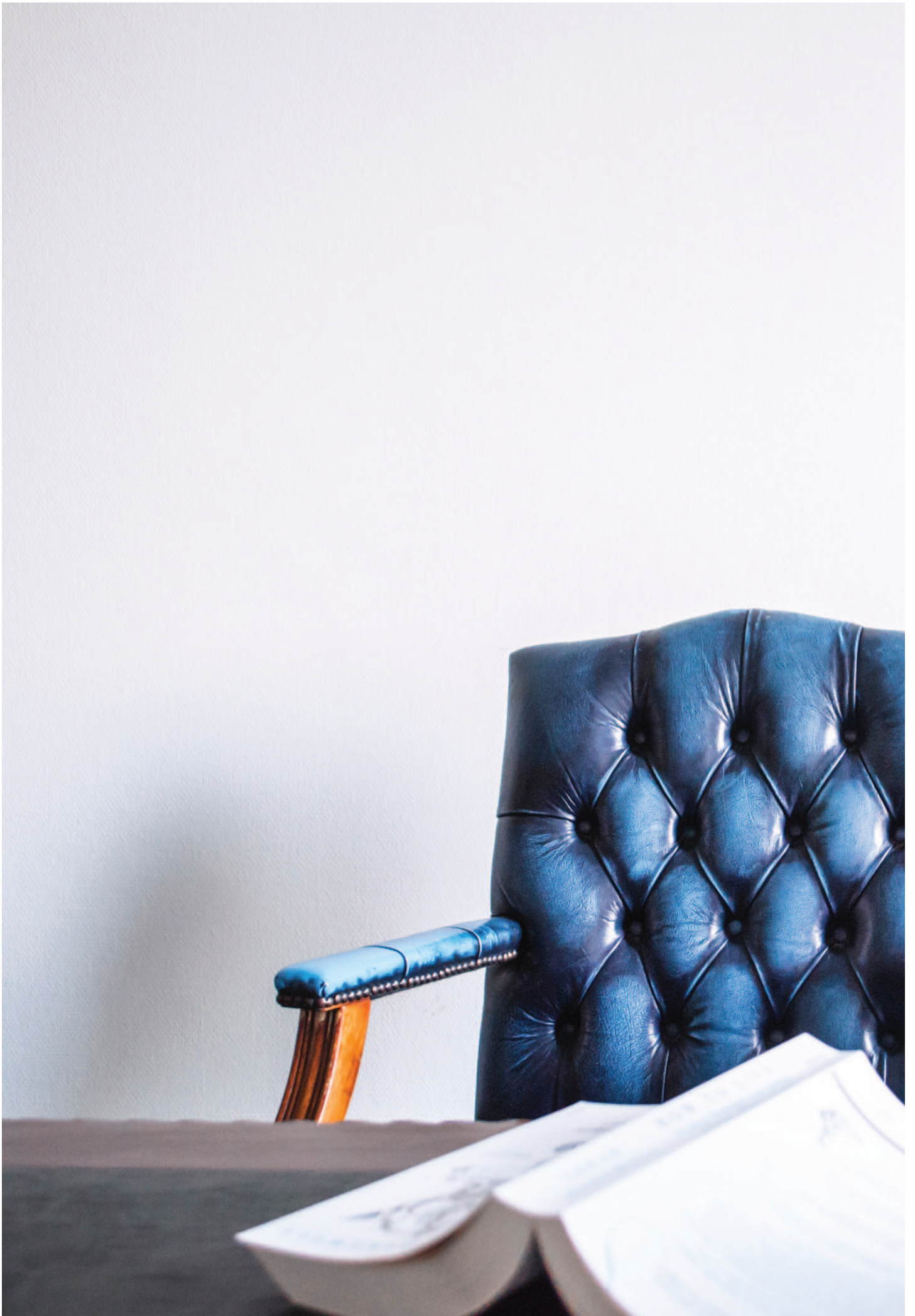


Emma Brown
Partner



Tom Tesfay
Partner





Corporate Services

At Wilson Wright we do not just look at the figures. From the outset you can rely on us to assist you in formulating the structure and management of your business, taking into account all commercial and tax considerations. This offers you a broad range of practical and financial advantages.

As one of our corporate clients, you receive a fully bespoke service, so that your in-house resource and expertise is fully utilised. Our work is targeted in areas of need, which makes using our services cost-effective. We act for corporate clients of all sizes, from companies with less than five employees and turnovers of tens of thousands of pounds, to multi-million pound international groups.

Whatever your auditing requirements, we take the opportunity to conduct a review of your financial and management systems. This can often result in us identifying potential weaknesses or problem areas and recommending solutions which will improve your business performance. We discuss the challenges and opportunities with you and help you implement any agreed solutions.

You benefit from a range of services to help you minimise your corporate tax exposure and relieve you of the administrative burden of complying with tax legislation. We also act on your behalf in discussions with the tax authorities.

In your search for capital, we can also help you with raising finance. Our role is to plan ahead to help you define goals and aspirations, and then develop and build a realistic business plan and sustainable model. The creation of a compelling argument is the essence of convincing an investor to commit to the business.

And if you are selected for a tax enquiry, we aim to settle it quickly and minimise any tax liability. However, answering all of HMRC's questions takes time and for a modest premium you can enjoy the peace of mind of a tax enquiry insurance scheme which covers our professional fees in this event.

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"Warren, together with the whole team at Wilson Wright have been instrumental in guiding our company through some tough trading times over the last year or so and without their support we would not be in the positive position we now find ourselves. We would simply be less without them."

Company Director – Business Relocation Sector

Private Client Services

During your lifetime there will be numerous opportunities to make investments, acquire and dispose of businesses, set up new ventures, exercise share options or change jobs. We are here to assist whether you need help with personal tax compliance or with any of the above. We work with you, building our relationship and understanding your differing priorities as life progresses, from paying taxes to planning for retirement.

Self assessment places the burden of disclosure in the hands of the individual tax payer. You can save significant time, worry and potentially money by delegating the preparation of your self assessment returns to us at Wilson Wright. We will do all the necessary computations, complete your return, and offer advice on how you can minimise your tax liability. We will act as your agent, dealing directly with HMRC on your behalf.

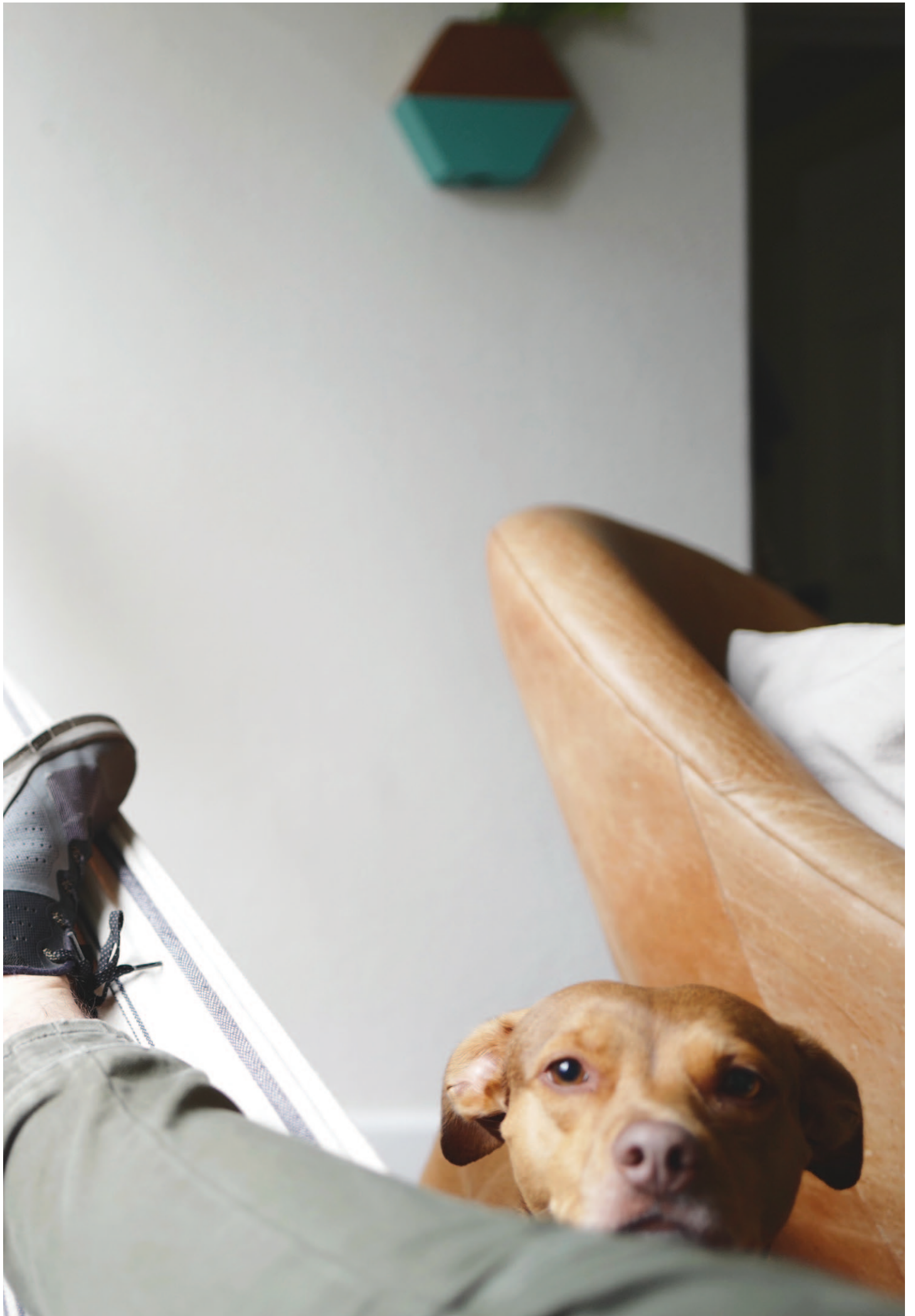
You can take full advantage of the benefits of personal tax planning by engaging with tax specialists that understand the reliefs and exemptions available in their entirety. This covers everything from Income Tax and Capital Gains Tax to Inheritance Tax, Trusts and Estates, and non-domiciliary tax issues.

The earlier you make arrangements concerning your estate planning, the greater your chance of maximising the tax reliefs available and thereby optimising the wealth succession to your beneficiaries. Our discreet estate planning service enables you to make full use of exemptions and lower tax rates on lifetime transfers to minimise inheritance tax liabilities. Everyone hopes to maintain at least the same standard of

living in retirement as they enjoy while working. In order to achieve this, forward planning is required. Important considerations include planning the exit strategy if you are in business, making adequate pension provision in this rapidly changing environment, establishing whether trusts could be useful structures by which to transfer assets from generation to generation, and in tax planning for wealth succession.

“At the end of my working life I can only list a few people and organisations whom I would unequivocally recommend to others but Wilson Wright and its staff have been unfailingly splendid, and would unquestionably be at the top of that list.”

Private client – Film Producer





Business Services

Working with you, we gain a full understanding of your business and tailor our approach so that we provide exactly the services that you require. Whether you need assistance setting up accounting systems, dealing with VAT, payroll or setting up a new company, we match our staff with your needs so that you have access to all levels of experience and technical ability but only pay for them when the need arises.

You can draw on our expertise to assist in the preparation of budgets, forecasts and investor reports as well as dealing with VAT, payroll and new company formations. We are registered and experienced suppliers for several popular accounting packages and we can advise on the design and implementation of accounting systems.

Value added tax is one of the most complex and onerous taxes imposed on businesses and has been subject to significant change over the years. At Wilson Wright, you will receive an efficient and cost-effective VAT service, which includes everything from assistance with VAT registration, use of the most appropriate VAT scheme, help with completing VAT returns to planning to minimise future problems, and maximise opportunities with HMRC.

With the ever-increasing technical nature of payroll and the significant costs associated with running payroll software in-house, you may prefer to administer your payroll through us.

As well as significant cost-saving, you have access to a higher level of technical expertise as we have dedicated staff who are specialists in this area.

When it comes to new company and LLP formations, we believe that you should receive the best possible advice regarding their constitution and structure. Our partner-driven service means that your new entity will be set up in a manner that best suits your requirements and will allow flexibility for your business to grow and to seek investment in the future.

"I have referred clients to Wilson Wright in full confidence that they will not only receive exemplary accountancy services, but that they will also receive added value in the form of prudent commercial advice and brilliant customer/client service."

Barrister – Litigation

International Services

Rapid globalisation and the growth of the Internet as a business medium have removed the barriers to entry of overseas business and have opened up new markets to be exploited by businesses. The continued standardisation of EU law and the single labour market has meant that it is easier than ever for individuals to relocate from country to country. The UK has one of the largest double tax treaty networks in the world and so having an advisor that truly understands global business and is able to liaise with professionals in other jurisdictions gives you a clear advantage.

If you require international corporate expertise, we can assist you trading with overseas companies, selling to overseas markets, and setting up overseas operations. We have significant experience in dealing with both UK subsidiaries of overseas parent companies and UK parents with overseas subsidiaries. We can also help with everything from setting up the UK entity, determining the best business structure for tax purposes, mitigating your global tax burden, and repatriating profits at minimum tax cost. You can also call on our experienced team of professionals for advice on all aspects of inward and outward investment and crossborder transactions.

Individuals that have a base or extensive interests outside the UK and are coming to the UK to live should take tax advice. Liability to UK taxation depends on your residence, ordinary residence and domicile. Over recent years, this has been an area of significant change in tax legislation as the UK wrangles with trying to achieve the balance of attracting UK

business people which will add value to the UK economy, with the need to fairly tax these individuals in line with UK resident and domiciled individuals. At Wilson Wright, you benefit from a comprehensive service based on our understanding of the issues involved, which is designed to ensure that your international tax affairs are structured as efficiently as possible.

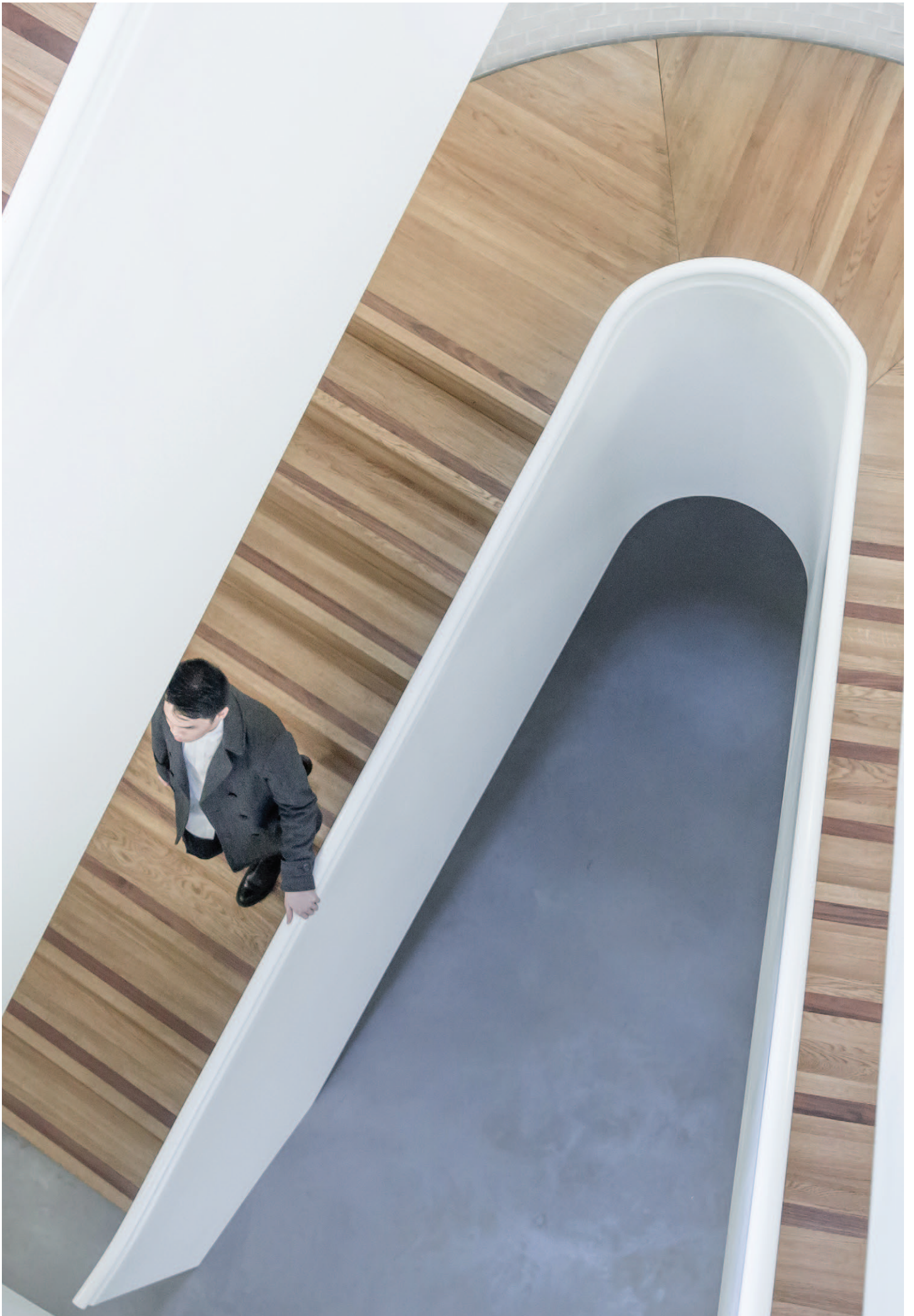
If the need arises, Wilson Wright can also offer you an invaluable source of local accountancy expertise in most parts of the world. Wilson Wright is an independent member firm of DFK International, a worldwide association of independent accounting firms and business advisers comprising 220 accountancy firms with 435 offices in more than 93 countries. This association enables Wilson Wright to access a network of like-minded professionals able to bring regional knowledge and perspective to the entire spectrum of international accountancy matters so it can act globally on behalf of clients.

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“In setting up a new business in the UK, bringing a US product to the schools sector, there were many tricky aspects for our team to achieve in a challenging market! In turning to Adam, at Wilson Wright, I knew that we were going to be in good hands from the wealth of personal recommendations I was given. However, I was constantly impressed with the professionalism and deep empathy that Adam was able to bring to our business needs. His experience in similar situations, and expertise navigating the complexities of international tax authorities made Adam an important part of our team.”

Director – Online Education Sector





Specialist Services

In addition to our core services, Wilson Wright can offer you a wealth of experience in highly specialised areas. These include:

- Business start-ups, acquisitions and disposals
- Enterprise Investment Schemes
- Enterprise Management Incentive Schemes
- Business valuations
- Liechtenstein Disclosure Facility
- HMRC tax enquiries
- Ex-pat services
- Audits under the Solicitors Accounts Rules
- Charity accounts and audit
- FCA work
- R&D tax credits

For further information, please do not hesitate to call us on **020 7832 0444** or visit us at wilsonwright.com

"In 1978 we incorporated our company. Today we employ 60 people and generate revenues in excess of £20M. Wilson Wright acted as our accountants and auditors when we started the business and we are delighted to say that they still fulfil this role over 40 years later!

During all this time Michael and his team have been a constant source of sound advice and support, guiding us through such defining events as our sale to a Public Company (introduced by Wilson Wright) in 1985 and an MBO in 2011. The advice we have received every step of the way has been of the very highest order and the level of service and commitment to us has been second to none.

It is a rare combination for an accountant to have strong commercial and entrepreneurial skills and the ability to communicate complex tax and accounting issues with the utmost clarity – Michael and his colleagues at Wilson Wright are those rare accountants."

Company Director – Home Entertainment Wholesaler & Exporter



"I am very glad that we have instructed Wilson Wright and have a great deal of confidence in their ability to really add value to our business and assist us in becoming a larger, more profitable and effective company."

Company Operating Officer – London Law Firm

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